

**EUROLIFE ERB LIFE INSURANCE S.A.** 

Registration No: 121651960000

REGISTERED OFFICE: PANEPISTIMIOU 33-35 AND KORAI, ATHENS 105 64

FINANCIAL DATA AND INFORMATION FOR THE YEAR FROM 1 JANUARY 2016 TO 31 DECEMBER 2016

The information listed below arising from the financial statements aims to provide a general overview about the financial position and the financial results of "EUROLIFE ERB Life Insurance S.A.". Consequently, it is recommended to the reader, before any investment

decision or transaction performed with the Company, to visit the website of the Company where the financial statements are available with the certified auditor's report.

(published according to the article 135 of the Law 2190/1920, for the companies preparing annual financial statements, consolidated or not, in accordance with IFRS)

**COMPANY' S DATA Board of Directors** Ministry of Economy and Development - Bank of Alexandros Sarrigeorgiou Chairman and CEO, Executive Member **Appropriate Authority:** Greece (DOPIS) Company's Website: Vice Chairman, non-Executive Member www.eurolife.gr Theodoros Kalantonis Date of approval of the annual financial statements Angelos Androulidakis Independent, Non-Executive Member 8 May 2017 (from which data were compiled): Alberto Lotti Independent, Non-Executive Member **Certified Public Accountant-Auditor:** Marios Psaltis (SOEL Reg.No 38081) Irena Germanoviciute Non-Executive member **Audit Firm:** PricewaterhouseCoopers S.A. (Reg. No. 113) Wade Sebastian Burton Non-Executive member **Auditors' Opinion:** Unqualified- emphasis of matter Nikolaos Delendas **Executive Member** Amalia Mofori **Executive Member** Vassileios Nikiforakis **Executive Member BALANCE SHEET INCOME STATEMENT** Amounts in euro thousand Amounts in euro thousand **ASSETS** Life Insurance 01.01 - 31.12.2016 01.01 - 31.12.2015 31.12.2015 31.12.2016 422.860 231.137 Property and equipment 462 397 Gross written premiums Intangible assets 1.349 1.313 Minus: Premium ceded to reinsurers (12.841)(16.238)Commissions and deferred acquisition costs (DAC) 18.514 17.720 Other related insurance income 6.964 8.663 Investment in subsidiaries 19.419 19.419 Minus: Acquisition expenses (19.952)(16.282)771.156 528.146 Financial assets at fair value through profit or loss Minus:Insurance claims - Company's share (281.201)(136.697)Available for sale financial assets 1.167.368 1.334.614 Change in mathematical reserves and other (65.894)(197.971)Held to maturity financial assets 19.446 19.295 insurance reserves - Company's share Investment Income Loans and receivables financial assets 23.365 175.065 44.583 Premiums receivables 5.605 5.163 Profit of Life Insurance (a) 92.923 49.272 21.244 Other income (b) Reinsurance receivables 19.335 93 202 Cash and cash equivalents 48.366 24.256 Administrative expenses (c) (20.288)(19.338)4.803 2.901 Profit before tax (a) + (b) + (c)72.729 30.135 Other assets 2.075.825 1.997.834 **TOTAL ASSETS EQUITY** Minus: Income tax expense (26.964)(8.943)45.765 Share capital 29.134 29.134 21.192 Profit for the year Other reserves and retained earnings 240.073 272.001 STATEMENT OF COMPREHENSIVE INCOME 269.208 301.135 Total Equity (a) Amounts in euro thousand **LIABILITIES** Liabilities due to reinsurers and cedents 70 7.348 01.01-31.12.2016 01.01-31.12.2015 Provisions / Other Liabilities 78.430 153.640 Profit for the year (A) 45.765 21.192 **Total Liabilities (b)** 78.500 160.988 Change in fair value of available for sale financial assets, (60.040)15.817 Mathematical life insurance reserves 1.158.165 1.469.424 net of tax Outstanding claims reserves 54.068 59.074 Remeasurement of defined benefit obligation, (23)78 Unearned premiums reserves 8.211 8.104 Other comprehensive income (B) Other insurance reserves 4.885 8.975 (60.063)15.895 Insurance provisions where policyholders bear the investment risk 191.531 301.392 Total comprehensive income net of tax (A) + (B) (14.298)37.087 (Unit Linked) 1.535.710 Total Insurance Reserves ( c ) 1.728.118 TOTAL LIABILITIES AND EQUITY (a) + (b) + (c) 2.075.825 1.997.834 STATEMENT OF CHANGES IN EQUITY **ADDITIONAL DATA AND INFORMATION** Amounts in euro thousand 1. The financial statements of "Eurolife ERB Life Insurance S.A." (the "Company"), are fully consolidated in the consolidated financial statements of "Eurolife ERB insurance Group Holdings S.A." which is located in Greece and holds 100% of the share capital of the Company. Further, the ultimate parent of the Company is the entity "Costa Luxembourg Holding S.à r.l.", which is under common control of Colonnade Finance S.à r.l. and OPG 2015 2016 Commercial Holdings (Lux) S.à r.l., with 80% participation in the share capital of "Eurolife ERB Insurance Group Total Equity at 1 January 301.135 274.032 Holdings S.A.", while Eurobank Ergasias S.A. holds 20% of the share capital of Eurolife ERB Insurance Group Profit for the year 45.765 21.192 Holdings S.A. (see note 1). Dividends distributed to shareholders 2. The fixed assets of the Company are free of charges or encumbrances. (17.581)(10.000)3. There were no legal proceedings that could have a material effect on the financial position or operations of the Other comprehensive income (60.063)15.895 Company. Other changes (49)4. The Company has been audited by tax authorities up to 2009. The years 2011 up to 2013 have been audited by Total Equity at 31 December 301.135 269.208 external auditors in accordance with the Article 82 of L.2238 /1994. The years 2014 and 2015 have been audited by external auditors in accordance with the Article 65a of Law 4174/2013. The Tax Auditors' Reports for the years 2011 up to 2015 were issued unqualified while the tax audit for the year 2016 is in progress. **CASH FLOW STATEMENT** 5. The total number of employees of the Company at the end of the year was 145 (2014: 146) Amounts in euro thousand 6. The Company's related party transactions are as follow: Related Company "Eurobank Ergasias S.A.": a) Revenue €42.369 thousand, b) Expenses €17.683 thousand, c) Receivables €45.405 thousand, d) Payables: €4.414 thousand. **Other Related Parties:** a) Revenue €8.487 thousand, b) Expenses €3.134 thousand, c) 01.01 -01.01-Receivables €7.386 thousand, d) Payables: €582 thousand., Loans to key management: € 10 thousand, 31.12 2016 31.12.2015 Benefits to key management: €3.145 thousand. 42.446 Net Cash Flows from Operating Activities (a) 34.385 7. Reclassifications of prior year amounts have been made during the current year for comparison purpose (see Net Cash Flows from Investing Activities (b) (756)(15.925)8. The ephasis of matter, as stated in the Auditors' report refers to the uncertainties associated with the current Net Cash Flows from Financing Activities (c) (17.581)(10.000)economic conditions in Greece and the ongoing developments (see note 2.1). Net increase/(decrease) in cash & cash equivalents (a) + (b) + (c) 24.110 8.460 9. Post balance sheet events: On 19 February 2017, the Company participated as strategic investor in the share capital increase of Grivalia Hospitality S.A («GH»), headquartered in Luxemburg. More specifically, the share Cash & cash equivalents at the beginning of the year 24.256 15.796 capital of GH increased by €58mil, €30mil out of which were paid by the Company while the remaining €28mil Cash & Cash Equivalents at the end of the year 48.366 24.256 were paid by Grivalia Properties REIC («Grivalia»). Except from the event described above and the events described in note 40 of the financial statements of the Company, there is no other significant information that need to adjust the financial statements or to be disclosed. Athens, 8 May 2017

THE CHAIRMAN AND CHIEF EECUTIVE OFFICER

THE MEMBER OF THE B.O.D. AND GENERAL MANAGER FINANCE, STRATEGIC PLANNING & MIS

THE FINANCE MANAGER

THE CHIEF ACCOUNTANT

ALEXANDROS P. SARRIGEORGIOU ID AM644393 VASSILEIOS N. NIKIFORAKIS ID AM245236

CHRISTOS K. IZOUVELEKIS IC. No 0025315 EVANGELIA D. TZOURALI LIC. No 0099260